

Flawless Consulting A Guide To Getting Your Expertise Used

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Flawless Consulting A Guide To

"Peter's masterwork, Flawless Consulting, has been my go-to guide since the first edition.... Flawless Consulting is not just a practical, useful, and inviting book for practitioners. It's all those things, but it's also a book about some of the most vexing issues we face when consulting to organizations—issues of resistance, truth, doubt, vulnerability, and accountability.

Flawless Consulting: A Guide to Getting Your Expertise ...

Flawless Consulting includes two new examples, taken from health care and educational reform efforts, to show how consulting skills can be useful (and often transformative) in a broader context. These illustrative examples point the way for achieving changes for leadership in business, government, religion, human services, and more.

Amazon.com: Flawless Consulting: A Guide to Getting Your ...

THE BOOK on Consulting. Time tested and approved, Block's Flawless Consulting is required reading for everyone considering a Consulting Career. Originally posted on Flawless Consulting: A Guide to Getting Your Expertise Used.

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Flawless Consulting Expanded Book Content The checklists and worksheets below are referenced within the book Flawless Consulting: A Guide to Getting Your Expertise Used . These checklists are designed for you, the consultant, to use for improving your relationship with the Client.

Expanded Book Content | Flawless Consulting

The second edition of the "consultant's bible" is here! For over fifteen years, consultants-both internal and external-have relied on Peter Block's landmark bestseller, Flawless Consulting, to learn how to deal effectively with clients, peers, and others. Using illustrative examples, case studies, and exercises, the author, one of the most important and well known in his field, offers his legendary warmth and insight throughout this much-awaited second edition.

Flawless Consulting: A Guide to Getting Your Expertise ...

Book description When the landmark best-seller Flawless Consulting was first published more than three decades ago, it was quickly adopted as the "consultant's bible." With his legendary warmth and passion, Peter Block explained how to deal effectively with clients, peers, and others.

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The set includes Flawless Consulting: A Guide to Getting Your Expertise Used, Second Edition and The Flawless Consulting Fieldbook and Companion: A Guide Understanding Your Expertise. About Flawless Consulting:

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Flawless Consulting: A Guide to Getting Your Expertise Used (3rd ed.) by Peter Block. This <i>Third Edition</i> to Peter Block's <i>Flawless Consulting</i> addresses business changes and new challenges since the second edition was written ten years ago.

Flawless Consulting (3rd ed.) by Block, Peter (ebook)

Focus on what makes for successful consulting with this practical, how-to-do-it guidebook. It applies to anyone who does consulting, even if you don't call yourself a consultant. Author Peter Block describes it this way: You are consulting any time you are trying to change or improve a situation but have no direct control over the implementation. Flawless Consulting delves into the science of effective consulting . . . whether on a formal client basis...

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Whether you work as a consultant or you work with consultants, this relentlessly practical guide will be your best friend as you discover how consulting influences your business- and real life-decisions and those of others. The Flawless Consulting Fieldbook and Companion is packed with: Sample scenarios. Case studies.

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Flawless Consulting includes two new examples, taken from health care and educational reform efforts, to show how consulting skills can be useful (and often transformative) in a broader context.

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